



**Airport Concession Disadvantaged Business Enterprise (ACDBE)  
Consultation Meeting Goal Setting and Methodology  
FY 2025-2027**

**Bert Resimont**  
Compliance Administrator

Tuesday, May 28, 2024 – 2:00 p.m.  
Virtual Meeting

# Tucson International Airport

**3.9** Million Passengers in 2023

**64** Peak Daily Departures

**20** Nonstop Destinations

**6** Airlines



# Agenda

- **Welcome & Introductions, Sign in Sheet**
- **ACDBE Program Governing Regulations & Objectives**
- **What is an ACDBE**
- **Arizona Unified Certification Program (AZUCP)**
- **ACDBE Compliance Requirements**
- **Types of Concession Contracts**
- **Methodology Used in Goal Setting Process**
- **Comment Period Schedule**
- **Questions and Answers**



# Governing Regulations – 49 CFR Part 23

- **Condition for Receiving Federal Assistance – Airport Improvement Program (AIP)**
- **Engineering, Planning, and Construction Activities – Tucson International Airport (TUS) & Ryan Airfield (RYN)**
- **Subject to Title 49 CFR Part 23 – Participation of DBEs in Airport Concessions**

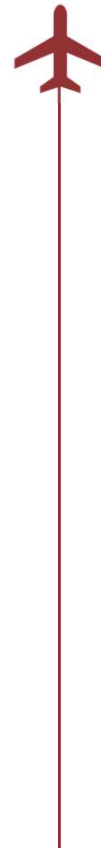
# ACDBE Program Objectives

- **The regulations require that the airport have a program in place that achieves the following objectives:**
  - **Ensure nondiscrimination in the award and administration of opportunities for concessions by airports receiving DOT financial assistance;**
  - **Create a level playing field on which ACDBEs can compete fairly for opportunities for concessions;**
  - **Ensure that the ACDBE program is narrowly tailored in accordance with applicable law;**
  - **Ensure that only firms that meet eligibility standards are permitted to participate as ACDBEs;**
  - **Help remove barriers to the participation of ACDBEs in opportunities for concessions at airports receiving DOT financial assistance; and**
  - **Provide appropriate flexibility to airports receiving DOT financial assistance in establishing and providing opportunities for ACDBEs.**

# What is an ACDBE?

## ACDBE Eligibility Requirements

- **Ownership**
- **Social and economic Disadvantage**
- **Personal Net Worth**
- **Business Size Standard**
- **Independence**
- **Management and Control**



# Arizona Unified Certification Program (AZUCP)

- **TAA is part of the AZUCP**
- **Utilizes DBE/ACDBE Directories**
- **Honors Certifications and Re-certifications**
- **The Three partners are:**
  - **Arizona Department of Transportation (ADOT)**
  - **City of Phoenix**
  - **City of Tucson**
- **Goal of the AZUCP –**
  - **Standardize the DBE/ACDBE certification policies, procedures and materials**
  - **Develop and implement database online publication**
- **Online Applications – Arizona Unified Transportation Registration and Certification System (AZ UTRACS) at [www.adot.dbesystem.com](http://www.adot.dbesystem.com)**

# ACDBE Compliance Requirements

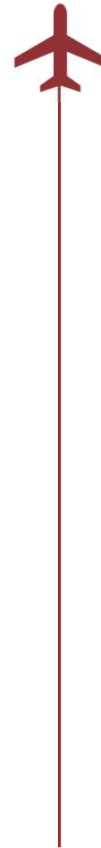
- **Establish Overall Goal (Set Triennially)**
- **Certification – Performed by AZUCP**
- **Contracting Activities**
- **Monitoring and Enforcement**
- **Reporting – Performed Annually**





# Types of Concession Contracts

- **Car Rental**
- **Food and Beverage**
- **News, Gifts, and Specialty Retail**
- **Management Contracts**
- **Small Concession Opportunities**
- **Advertising**



# TAA's ACDBE Goal Setting Methodology for Car Rental

## Setting the overall goal for participation for Car Rental

### Step 1: Examined Potential Goods and Services

Looked up NAICS Codes

Reviewed Certified Firm Directory

Pulled all Certified Firms Under NAICS Code Using 2021 County Business Patter NAICS Code Comparison

### Step 2: Pulled ACDBE Achievements for past 2 fiscal years

Adjustment: Calculate Step 1 and Step 2 Results



# TAA's ACDBE Goal FY 2025-2027: Car Rental – Step 1

NAICS code	Meaning of NAICS Code	Meaning of Legal form of organization code	Year	Number of establishments	AZ UCP	Percentage Available	
323111	Commercial printing (except screen and books)	All establishments	2021	275	3	1.09%	
423120	Motor vehicle supplies and new parts merchant wholesalers	All establishments	2021	227	4	1.76%	
423130	Tire and tube merchant wholesalers	All establishments	2021	43	2	4.65%	
423850	Service establishment equipment and supplies merchant wholesalers	All establishments	2021	78	1	1.28%	
424110	Printing and writing paper merchant wholesalers	All establishments	2021	12	1	8.33%	
424120	Stationery and office supplies merchant wholesalers	All establishments	2021	52	0	0.00%	
424130	Industrial and personal service paper merchant wholesalers	All establishments	2021	64	0	0.00%	
424710	Petroleum bulk stations and terminals	All establishments	2021	35	1	2.86%	
441110	New car dealers	All establishments	2021	316	0	0.00%	
441310	Automotive parts and accessories stores	All establishments	2021	722	1	0.14%	
441320	Tire dealers	All establishments	2021	437	0	0.00%	
484230	Specialized freight (except used goods) trucking, long-distance	All establishments	2021	203	6	2.96%	
488410	Motor vehicle towing	All establishments	2021	178	1	0.56%	
524210	Insurance agencies and brokerages	All establishments	2021	2,884	1	0.03%	
541612	Human resources consulting services	All establishments	2021	180	22	12.22%	
541620	Environmental consulting services	All establishments	2021	184	23	12.50%	
561622	Locksmiths	All establishments	2021	79	1	1.27%	
811111	General automotive repair	All establishments	2021	1,607	2	0.12%	
812332	Industrial launderers	All establishments	2021	26	1	3.85%	
					<b>Count</b>	<b>Total</b>	
					19	53.63%	2.8%



# TAA's ACDBE Goal FY 2025-2027: Car Rental – Step 2

Fiscal Year Achievements	Race Conscious (%)	Race Neutral (%)	Total Achievement (%) Rounded
FY21	0%	28.77%	28.80%
FY22	0%	8.98%	9.00%
FY23	0%	13.28%	13.30%
		Median	13.30%
Arranging this historical data from low to high (8.98%, 13.28%, 28.77%), the median is 13.30%			



# TAA's ACDBE Goal Setting Calculations Car Rental

## Results

Step 1: Base Figure – 8.91% divided by 19 = 2.8% Average ACDBE Availability

Step 2: Arranging this historical data from low to high (8.98%, 13.28%, 28.77%), the median is 13.30%

Adjustment: Base Figure for Certified Firms Availability = 2.8%  
Historical Data for Participation = 13.30%  
2.8% + 13.30% = 16.10%  
Divided by 2

Proposed ACDBE Overall Aspirational Goal for FY 2025-2027 is 8%, to be accomplished through 0.0% Race Conscious and 8% Race Neutral Basis.



# TAA's ACDBE Goal FY 2022-2024: Other Than Car Rentals – Step 1

Geographic Area Name	2017 NAICS code	Meaning of NAICS Code	Meaning of Employment size of establishments code	Year	Number of establishments	AZUCP	Percentage Available	
Arizona	443142	Electronics stores	All establishments	2021	289	2	0.69%	
Arizona	445120	Convenience stores	All establishments	2021	369	0	0.00%	
Arizona	448140	Family clothing stores	All establishments	2021	545	1	0.18%	
Arizona	448310	Jewelry stores	All establishments	2021	338	1	0.30%	
Arizona	448320	Luggage and leather goods stores	All establishments	2021	17	1	5.88%	
Arizona	451120	Hobby, toy, and game stores	All establishments	2021	157	0	0.00%	
Arizona	451211/451212	Book stores	All establishments	2021	118	6	5.08%	
Arizona	453220	Gift, novelty, and souvenir stores	All establishments	2021	311	16	5.14%	
Arizona	453998	All other miscellaneous store retailers (except tobacco stores)	All establishments	2021	494	10	2.02%	
Arizona	541870	Advertising material distribution services	All establishments	2021	40	0	0.00%	
Arizona	722511	Full-service restaurants	All establishments	2021	4,290	6	0.14%	
Arizona	722513	Limited-service restaurants	All establishments	2021	5,153	13	0.25%	
Arizona	722515	Snack and nonalcoholic beverage bars	All establishments	2021	1,458	3	0.21%	
						<b>Count</b>	<b>Total</b>	
						13	19.91%	1.5%



# TAA's ACDBE Goal FY 2022-2024: Other Than Car Rental – Step 2

Fiscal Year Achievements	Race Conscious (%)	Race Neutral (%)	Total Achievement (%) Rounded
FY 21	0%	17.44%	17.4%
FY 22	0%	17.77%	17.8%
FY 23	0%	17.48%	17.5%
Arranging this historical data from low to high (17.3%, 17.5%, 17.8%), the median is 17.6%			



# TAA's ACDBE Goal Setting Calculations Other Than Car Rental

## Results

**Step 1:** Base Figure – 19.91% divided by 13 = 1.5% Average ACDBE Availability

**Step 2:** Arranging this historical data from low to high (17.3%, 17.4%, 17.8%), the median is 17.6%

**Adjustment:** Base Figure for Certified Firms Availability = 1.5%  
Historical Data for Participation = 13.30%  
1.5% + 17.6% = 19.1%  
Divided by 2

Proposed ACDBE Overall Aspirational Goal for FY 2025-2027 is 9.55% rounded to 9.6%, to be accomplished through 0.0% Race Conscious and 9.6% Race Neutral Basis.





# Public Comment Period Schedule

- **May 28, 2024 – Public Consultation Meeting**
- **May 29, 2024 – Publish Notice of Goal**
- **June 2, 2024 – July 2, 2024 – Goal Setting and Methodology Research Available for Inspection (30 Days)**
- **June 3, 2024 – July 17, 2024 – Comment period on TAA’s Goal and Methodology (45 days)**
- **September 4, 2024 – TAA Board Meeting to Seek Approval of FY 2025-2027 ACDBE Goal Pending FAA Approval.**
- **October 1, 2024 – Submit ACDBE Program to FAA for Approval**



**Questions? Thank You!**

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